## Course Catalogue & Schedule 2024



# Forewords

At Petrotech, we have established an organization comprising of well acclaimed professionals (Qualified Senior Consultants) with vast amount of experience in Oil, Gas & Petrochemical organizations in Middle East, especially in GCC. (QP & KNPC)

The main objectives of our organization are, as follows:

- Training your staff to the best efficient methodology leading to better understanding of the process/equipment. Participants will benefit from in-depth training through well-designed courses, covering theory & practical application of the real work environment including troubleshooting of actual cases.
- Participants will be able to learn different approaches to run the plant safely, monitor the plant performance, troubleshoot plant problems, optimize the process from all aspects, reduce operating costs & thus improving profitability.

We are confident that we are offering the best training at a very competitive price. Therefore, we seek a long term partnership for Manpower Development from entry level staff to experienced staff. This could be done via our standard or customized courses.

1

Monir Abdel Samie Ahmed

Chief Executive Officer (CEO)

## 1- Petrotech Profile 2- Operation Courses 3- Upstream Courses 4- Process Engineering Courses 5- Utility Courses 6- Oil Movement Courses 7- Operation Planning & Schedule Courses 8- Marine Courses 9- Laboratory Courses 10 10- Mechanical Courses 10 11- Maintenance Planning Courses 12- Electrical Courses 13-Instrumentation Courses 11 14- Communication & Electronics Courses 12 15- API Courses 13 16- ASME Courses 13 17-Welding Courses 14 18- Non-Destructive Testing Courses 14 19- National Board of B & PV Courses 14 20- General Inspection & Corrosion Courses 15

21- Safety & Environment Courses

Contents

Page No.

**15** 

22- Contracts & Project Management Courses	16
23- PEINSO Courses	16
24- Administrative Courses	16
25- Personal Development Courses	17
26- Human Resources Courses	17
27- Career Development Courses	18
28- Sales & Marketing Courses	18
29- Supervisors & Managers Courses	18
30- Workplace Essentials Courses	19



# Petrotech Profile

Petrotech Company was established in 2015 to provide an integrated solution for Oil, Gas, Petrochemical &

industrial sector, carrying a consolidated experience of hundreds of years in the field.

#### **Our Vision**

Our Vision is to become one of the best solution providers for Oil, Gas, Petrochemical & Industrial sector across all organization segments in Middle East & Far East.

#### Our Mission

To provide optimum integrated solution for the clients from the safety, technical & economical point of view.

#### Values

- Service Excellence
- Collaboration as partners
- Entrepreneurial mindset
- Innovation
- Transparency

### Objectives

All of our services are oriented to practical & real life approaches rather than theoretical ones, company consultants have vast experience and are closely working with renowned international professional associations and societies such as API, ASNT, NACE, AWS, CSWIP, ASME, etc.

#### Core areas of business

- 1. For existing facility
  - 1.1 Review the facility safety, operations, inspection & corrosion monitoring procedures.
  - 1.2 Optimize the facility performance to reduce the operating cost & improve the profitability.
  - 1.3 Perform troubleshooting via long or short term contract.
  - 1.4 Train facility staff to improve the performance including technical & non-technical training.
  - 1.5 Act as PCR (Plant Change Request) Committee for all modifications from feasibility study until commissioning.
  - 1.6 Carrying out On job Training (OJT)

#### 2. For new facility

2.1 PMC (Project Management Consultant) for any phase of a project or all project phases from feasibility studies until commissioning & performing test runs.

### Competency based Assessment Approach

#### **Competency Based Assessment**

This novel approach allows you to identify skill gap of an employee that hinders his level of performance required in light of specified performance standards. An employee on his own can determine which training is required for skill development. The unit of progression in a competency based training system, is mastery of knowledge and skills and is learner focused. Two key components of competency-based training are:

- Skill a task or group of tasks performed to a specified level of proficiency which
  typically involves the manipulation of tools and equipment, or expertise that is
  knowledge or attitude-based.
- Competency a skill performed to a specified standard under specific conditions.

#### Why Competency based Assessment

The key to competency assessment is that it is based on actual skills and knowledge that an employee can demonstrate in the workplace. This is different to other approaches where there is no requirement to demonstrate knowledge and skills – like approaches where people just answer questions as a test of their knowledge and skills. The problem with testing is that it doesn't guarantee that a person will be able to do something – it just verifies that they know something.

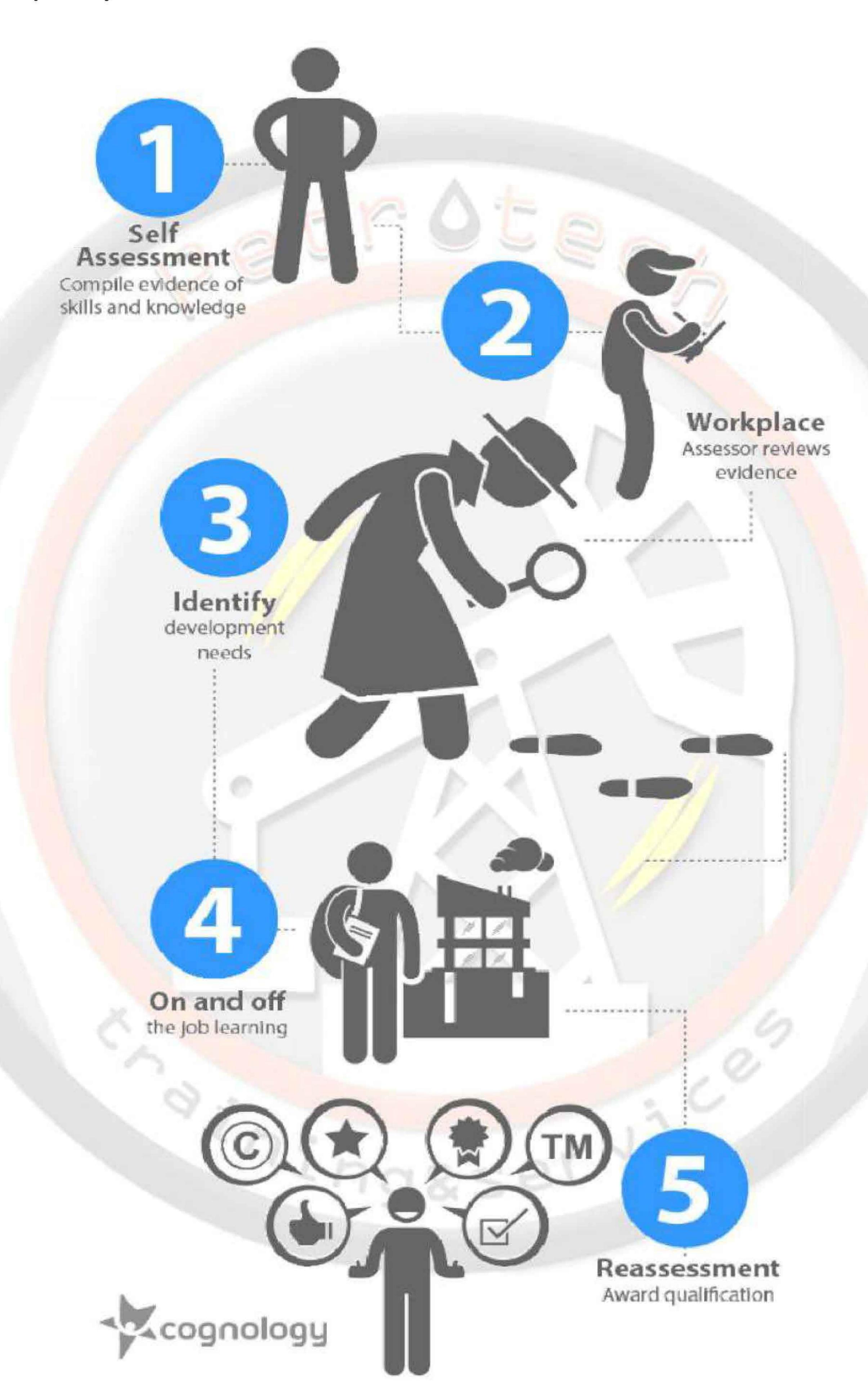
#### COMPETENCY ASSESSMENT FOR ORGANIZATION

- Your organization will benefit from increased productivity and profitability by ensuring employees have the capability to meet their objectives.
- More objective with assessment being carried out 'on the job'.
- Training is only provided for areas identified as needing development.
- Reduced training costs because learning and development can occur on the job.
- You can create project teams of people with complementary skills.
- Competency data is the basis for dynamic succession planning.

#### COMPETENCY ASSESSMENT FOR PEOPLE

- Self-driven process learning occurs at the person's own pace and on the job.
- Existing knowledge and prior learning are recognized.
- Competence is shown by being able to demonstrate skills.
- Fairer and more objective assessment.
- Builds knowledge and skills that are directly useful to the person in their job and for future roles

#### **Typical Competency Assessment Process**



Code	e Course Title			
PT-01	Mechanical Completion, Pre-commissioning & Commissioning			
PT-02	Gas Sweetening			
PT-03	Natural Gas/Associated Gas Processing			
PT-04	Fluid Catalytic Cracking, Alkylation and MTBE Process			
PT-05	Steam Turbines Operation & Troubleshooting			
PT-06	Burner Management Systems			
PT-07	Sulfur Recovery & Solidification			
PT-08	Fundamentals of Corrosion & Corrosion Control (Process)			
PT-09	Advanced Corrosion Management (Process)			
PT-10	Gas Plant Troubleshooting & Special Problems			
PT-11	Basics of Petrochemical Industry			
PT-12	Gas Processing Treatment & Sulfur Recovery			
PT-13	Troubleshooting in Process Plant (1)			
PT-14	Improving Profitability			
PT-15	Planned Shut Down & Critical Activities, Isolation, Startup & Commissioning			
PT-16	Advanced LPG, NGL & LNG Technology			
RO-01	Oil Refining Technology			
RO-02	Fired Heater Operation, Design and Maintenance			
RO-03	Heat Transfer Equipment Operation, Design, Start-Up and Commissioning			
RO-04	Naphtha Hydro-treating Technology			
RO-05	Oil Refinery Process for Operators			
RO-06	Continuous Catalyst Regeneration (CCR)			
RO-07	Fundamental of Catalyst in Oil & Gas Industry			
RO-08	MEROX Process & Technology			
RO-09	C5-C6 Isomerization Process Operations Training			
RO-10	OJT on C5-C6 Isomerization Process			
RO-11	Hydrocarbon Losses			
RO-12	Furnaces: Safe Operation & Optimization			
RO-13	Basic Operation Principles			
RO-14	Troubleshooting in Process Plants (2)			
RO-15	Distillation Technology			

Upstream Courses			
Code	Course Title		
UC-01	Hydrocarbon Dew Pointing		
UC-02	Natural Gas Dehydration & Sweetening Technology		
UC-03	Water Flooding		
UC-04	Conceptual Field Development		
UC-05	Reservoir management  Leterreted Duadretics Madeline		
UC-06	Integrated Production Modeling		
Process Engineering Courses			
Code	Course Title		
PE-01	Pressure Safety Relief Devices, Design, Operation & Troubleshooting (API 20/521/526)		
PE-02	Aspen Hysys Simulation		
PE-03	Fundamentals of Equipment Selection & Sizing		
PE-04	Flare & Valuable Gases Recovery System		
PE-05	Piping & Pipelines Network Design, Optimization & Simulation		
PE-06	Towers Internal		
	Utility Courses		
Code	Course Title		
UA-01	Boiler Water Treatment		
UA-02	Cooling Water Treatment		
UA-03	Waste Water Treatment		
UA-04	Water Treatment Technology		
UA-05	Boilers Technology		
UA-06	Steam Systems		
Oil Movement Courses			
Code	Course Title		
OM-01	Oil Movement, Storage & Troubleshooting		
Operation Planning & Schedule Courses			
Code	Course Title		
OP-01	Production Planning and Scheduling of Refinery Operations		
OP-02	Oil Refinery LP Modelling & Economics		
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<b>OP-03</b>	Refinery-Petrochemical Integration & Economics		

Marine Courses		
Code	Course Title	
MG-01	Ship Calculations and Documents	
MG-02	Marine Management & Loss Control	
MG-03	Unload Marine Operation	
MG-04	Gas Carrier(Transition, Transportation & Loss Control for Propane, Butane & LNG)	
MG-05	Oil Spill	
MG-06	Safety Management of Marine Terminal Oil / Gas Tankers	
MM-001	Bollard Pull testing	
MM-002	Deep-water Riser Engineering	
MM-003	Dry Docking & Underwater Repairs	
MM-004	Efficient Operation of Marine Diesel	
MM-005	Hull & Structural Survey	
MM-006	Introduction to Quality systems	
MM-007	International Ship & Port Facility Security code – Basic Course	
MM-008	International Ship & Port Facility Security code – Advanced Course	
MM-009	Shipyard Business Development	
MM-010	Maintenance and Repair of Diesel Fuel Injection Systems	
MM-011	Maintenance and Repair of Marine Units	
MM-012	Maintenance of Offshore Systems	
MM-013	Marine Vehicle Stability Assessment: Basic Concepts	
MM-014	Marine Vehicle Stability Assessment: Computer Simulations	
MM-015	Maritime Security – Basic Course	
MM-016	Maritime Security – advanced Course	
MM-017	Maritime Labor Convention 2006 (MLC) – Basic Course	
MM-018	Maritime Labor Convention 2006 (MLC) – Advanced Course	
MM-019	Asset Integrity Management Risk Based Inspection	
MM-020	Subsea Pipeline Engineering	
MM-021	Subsea Production Systems Engineering	
MM-022	Structural Design of Offshore Platforms	
MM-023	ISO 9001 Management System Refresh for Lead Auditor	
MM-024	ISO 9001 Management System Lead Auditor	

Laboratory Courses				
Code	Course Title			
LAB-01	Test Methods for Crude Oil and Petroleum Products			
LAB-02	Water Analysis in Petroleum Industry			
LAB-03	Laboratory Skills			
LAB-04	Quality Management System(QMS) Lead Auditor Course with Specific Reference ISO/IEC 17025			
LAB-05	Leadership Management and Supervisory			
LAB-06	Introduction Program for the requirements of ISO 17025			
LAB-07	Good Laboratory Practice			
LAB-08	Modern Laboratory Management			
LAB-09	Principles of Analytical Chemistry in Various Industries and Environmental Measurements			
LAB-10	Modern Laboratory Safety & Health (LSH)			
	Mechanical Courses			
Code	Course Title			
MC1	Basic Hydraulic Systems			
MC2	Basic Mechanical Engineering			
MM-01	Compressors Technology			
MM-02	Pumps Technology for Mechanical Engineering			
MM-03	Pumps Technology for Mechanical Technician			
MM-04	Pumps Technology for Operation Engineering			
MM-05	Pumps Technology for Operation Technician			
MM-06	Fire Pumps			
MME-001	Pump technology, selection, operation maintenance			
MME-002	AVR Microcontrollers Programming Applications			
<b>MME-003</b>	ARM Programming Applications			
MME-004	Rolling – Contact Bearings and its Maintenance			
MME-005	Elevators, Operation and Maintenance			
MME-006	Predictive and Preventive Maintenance			
	Maintenance Planning Courses			
Code	Course Title			
MP-01	Plant Shutdown & Turnaround Management			
MP-02	Maintenance Planning, CMMS & Reliability			

Electrical Courses		
Code	Course Title	
EC-01	Electrical Distribution Equipment Operation & Maintenance	
EC-02	Electrical Equipment & Control Systems: Commissioning, Testing & Start-up of Electrical Systems	
EC-03	Starting Methods for Induction Motors, Applications and Power Saving	
EC-04	Uninterruptible Power Supplies (UPS)	
EC-05	Power Factor Improvement	
EC-06	Protection of Electrical Power System (Basic Level)	
EC-07	Protection of Electrical Power System (Advanced Level)	
EC-08	Practical Troubleshooting of Electrical Equipment and Control Circuits	
EC-09	Transformer Operational Principles, Selection & Troubleshooting	
EC-10	Fundamental Electrical & Electronics (PIENSO)	
EC-11	Fundamental Hydraulics ( PIENSO )	
EE -001	Synchronous Generators Installation, Operation, Testing and Troubleshooting	
EE -002	Power Quality: Problems & Solutions	
EE -003	IEEE Guide for Array and Battery Sizing in Stand-Alone Photovoltaic (PV) Systems IEEE Std 1562™-2007	
EE -004	Design, Monitoring, Maintenance, and Troubleshooting of Cathodic Protection Systems	
EE -005	Power Transformers Installation, Operation, Testing and Troubleshooting	
EE -006	Fundamentals of AC drives	
EE- 007	Design of Electrical Panels	
EE-012 EE- 015	Automatic Transfer Switch (ATS)  Energy Efficiency and Management	
EE-015 EE-016	Energy Auditing	
EE -017	Energy Management for Electrical Systems	
EE -018	Energy Management for Mechanical Systems	
EE -019	Printed Circuit Board (PCB): Design, fabrication, assembly and testing	
EE -024	Industrial Electrical Motor Drive System	
EE -026	Design of Motor Control Center (MCC)	
	Instrumentation Courses	
Code	Course Title	
INS-01	Sizing, Selection & Applying Control Valves	
INS-02	Safety Instrumented Systems & Emergency Shutdown Systems (ESD) for Process Industries	
INS-03	Instrumentation Systems Maintenance & Troubleshooting	
INS-04	Programmable Logic Control(PLC)-Basic Course	
INS-05	Programmable Logic Control(PLC)-Advanced Course	

INS-06	Fire & Gas Detection Systems
EE- 008	Process Control and plant performance
EE -009	Digital control and Protection
EE -010	Uninterruptable Power Supplies (UPS)
EE -013	Advanced Automation system (SCADA and DCS)
EE -014	Automation system Fundamentals
EE -022	Siemens Simatic S7 PLC
EE -023	Introduction to SCADA system
EE -025	Introduction to Programmable Logic Controllers (PLC)
EE -027	Micro-processor and microcontroller application

# Communication & Electronics Courses

Code	Course Title
EC- 001	3G and Beyond: Advanced Wireless Technologies
EC -002	Matlab Fundamentals for Engineers
EC -003	Network Course (CCNA Routing and Switching)
EC -004	Radio Principals
EC -005	Transmission Lines (T.L.)
EC -006	HF.VHF. UHF AND Satellite Antenna Selection
EC -007	Smart Antenna Technology
EC -008	Sensors Applications and Instrumentations
EC -009	Digital Image Processing Using Matlab
EC -010	Optical Communications
EC -011	Analog and Digital Electronic Circuits
EC -012	Solar Cells Technology
EC -013	Circuits Analysis by Computers
EC -014	Integrated Circuits Technology
EC- 015	Analog Integrated Circuits
EC 016	Digital Integrated Circuits
EC 017	Electronic Devices Theory and Applications
EC 018	FPGA Field-Programmable gate Arrays
EC 019	VHDL Very-High-Speed Integrated Circuits Hardware Description Language
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API Courses			
Code	Course Title		
AP-01	API 510 (Preparatory Course for API 510 Authorized Pressure Vessel Inspector Examination Certification) + Exam		
AP-02	API 570 (Preparatory Course for API 570 Authorized piping Inspector Examination Certification) + Exam		
AP-03	API 653 (Preparatory Course for API 653 Authorized Above ground Storage Tank Inspector Examination Certification) + Exam		
AP-04	API TES - Tank Entry Supervisor + Exam		
AP-05	API 1169 - Pipeline Inspector + Exam		
AP-06	API 571 - Corrosion and Materials Professional + Exam		
AP-07	API 577 - Welding Inspection and Metallurgy Professional + Exam		
AP-08	API 580 - Risk Based Inspection Professional + Exam		
AP-09	API 936 - Refractory Personnel + Exam		
AP-10	API SIFE - Source Inspector Fixed Equipment + Exam		
AP-11	API 579 - Fitness For Service		
	ASME Courses		
Code	Course Title		
AS-01	ASME Section I, Power Boilers		
AS-02	ASME Section IV, Heating Boilers		
AS-03	ASME Section V, Non-Destructive Examination		
AS-04	ASME Section VIII, Div. 1, Pressure Vessels		
AS-05	ASME Section IX, Welding and Brazing Qualifications		
AS-06	ASME B31.1, Power Piping		
AS-07	ASME B31.3, Process Piping		

Code	Course Title		
V/D 01	AWC/CWI Contifical Walding Insuration + Even		
VD-01	AWS/CWI- Certified Welding Inspector + Exam  Certified Welding Sales Perresentative + Exam		
VD-02 VD-03	Certified Welding Sales Representative + Exam  Welding Fundamentals		
VD-03	Fabrication Math		
VD-05	Metallurgy For the Non-Metallurgist		
VD-06	Safety in Welding		
VD-07	Understanding Welding Symbols		
VD-08	Economics of Welding		
VD-09	Science of Non-Destructive Testing		
Non-Destructive Testing Courses			
Code	Course Title		
4N-01	ASNT Level I & II in Visual Inspection (VT) + Exam		
1N-02	ASNT Level I & II in Radiographic Testing (RT) + Exam		
1N-03	ASNT Level I & II Ultrasonic Testing (UT) + Exam		
4N-04	ASNT Level I & II in Magnetic Particle Testing (MT) + Exam		
4N-05	ASNT Level I & II in Dye Penetrant Testing (PT) + Exam		
	National Board of B & PV Courses		
Code	Course Title		
<b>NB-01</b>	National Board Inspection Code, Part 1, Installation		
NB-02	National Board Inspection Code, Part 2, Inspection		
<b>VB-03</b>	National Board Inspection Code, Part 3, Repairs and Alterations		
NB-04	Operation, Installation & Inspection of Pressure Relief Devices + Exam		

General Inspection & Corrosion Courses					
Code	Course Title				
GIC-01	Pressure Relief Devices Integrity Management System				
GIC-02	Piping Integrity Management System				
GIC-03	Pressure Vessel Integrity Management System				
GIC-04	Fundamentals of Failure Analysis				
GIC-05	Fundamentals of Corrosion				
GIC-06	Pressure Vessel Installation, Operation, Inspection & Repair				
GIC-07	Heat Exchanger Installation, Operation, Inspection & Repair				
	Safety & Environment Courses				
Code	Course Title				
SE-01	Risk Assessment and Management				
SE-02	Safety Management through Behavior Change				
SE-03	Monitoring and Auditing Safety Performance				
SE-04	Process Safety Management				
SE-05	HSE Incident, Near Miss Reporting and Incident-Accident Investigation				
SE-06	Safety in Maintenance and Construction Works				
SE-07	Safety Golden Rules for Work				
SE-08	Behavioral Safety and Securing of Working Environment				
SE-09	Hazardous Area Classification				
SE-10	Hazard Communication				
SE-11	Preventing Human Error				
SE-12	Hazard Identification & Risk Assessment				
SE-13	Environmental Impact Assessment (EIA)				
SE-14	Pollution Prevention in Petroleum Refinery				
SE-15	Hazardous Waste in Petroleum Industry				
SE-16	Solid Waste Management				
SE-17	HAZOP & HAZOP Applications (Lev.1)				
SE-18	HAZOP Practical Study Lev.2				
SE-19	Crisis Management				
SE-20	Incident Investigation				
SE-21	Fire Protection for Operation (Theoretical)				
SE-22	Fire and Explosion Management systems				
SE-23	Fundamentals of Process Hazard analysis PHA				

SE-24	Fall I	Protection
SE-25	Proce	ess Safety in Oil & Gas Industry
SE-26	HAZ	OP Leader (Awareness)
SE-27	5	Prevention and Control
SE-28	Loss	Prevention Engineering
UUII	Ifa	cts & Project Management Courses
Code		Course Title
CPE-0	)1	Drafting Invitation to Bid for Mega Projects
CPE-0	)2	Model of Contracts
CPE-0	)3	Contracts Negotiations
		Peinso Courses
Code		Course Title
PN-01	1	Introduction to AutoCAD
PN-02	2	AutoCAD 2D
PN-03	3	AutoCAD 3D
PN-04	4	Introduction to Offshore Survey
PN-05	5	Hydrographic Survey
PN-00	*	Positioning and Nav. Systems
PN-0		Offshore Survey Engineering
PN-08		Underwater Positioning Course
PN-09	4	Underwater Inspection
PN-10		Hydrographic Survey Data Processing
PN-11		Commercial ROV Introduction and Familiarization  Commercial ROV Technical Course
PN-12		Commercial ROV Technical Course  Offshare Commercial ROV Practical Training
PN-13		Offshore Commercial ROV Practical Training
		Administrative Skills Courses
Code		Course Title
AdS1		Administrative Support
AdS2		Basic Bookkeeping
AdS3		Business Writing
AdS4		Collaborative Business Writing
AdS5		Executive & Personal Assistants
AdS6		Meeting Management
AdS7		Organizational Skills
AdS8		Social Media in the Workplace

AdS9	Supply Chain Management
P	ersonal Development Courses
Code	Course Title
PD1	Anger Management
PD2	Attention Management
PD3	Being a Likable Boss
PD4	Critical Thinking
PD5	Emotional Intelligence
PD6	Goal Setting & Getting Things Done
PD7	Improving Mindfulness
PD8	Increasing Your Happiness
PD9	Job Search Skills
PD10	Managing Workplace Anxiety
PD11	Personal Productivity
PD12	Public Speaking
PD13	Social Intelligence
PD14	Social Learning /
PD15	Stress Management
PD16	Work-Life Balance
	Human Resources Courses
Code	Course Title
HR1	Business Succession Planning
HR2	Developing a Lunch & Learn
HR3	Employee Onboarding
HR4	Employee Recruitment
HR5	Generation Gaps
HR6	Health & Wellness at Work
HR7	Hiring Strategies
HR8	Human Resource Management
HR9	Measuring Results From Training
HR10	Millennial Onboarding
HR11	Talent Management
HR12	Train the Trainer
HR13	Workplace Diversity
HR14	Workplace Harassment
HR15	Workplace Violence

	Career Development Courses
Code	Course Title
CD1	10 Soft Skills You Need
CD2	Assertiveness & Self Confidence
CD3	Communication Strategies
CD4	Creative Problem Solving
CD5	Developing Creativity
CD6	Digital Citizenship
CD7	Entrepreneurship
CD8	Interpersonal Skills
CD9	Negotiation Skills
CD10	Personal Branding
CD11	Project Management
CD12	Telework & Telecommuting
CD13	Time Management
	Sales & Marketing Courses
Code	Course Title
SM1	Body Language Basics
SM2	Call Center Training
SM3	Creating Great Webinar
SM4	Employee Recognition
SM5	Internet Marketing Fundamentals
SM6	Marketing Basics
SM7	Media & Public Relations
SM8	Overcoming Sales Objectives
SM9	Presentation Skills
SM10	Proposal Writing
SM11	Sales Fundamentals
SM12	Trade Show Staff Training
S	upervisors & Managers Courses
Code	Course Title
SMg1	Budget & Financial Reports
SMg2	Coaching & Mentoring
SMg3	Developing New Managers
SMg4	Employee Motivation
SMg5	Facilitation Skills
SMg6	Knowledge Management
SMg7	Leadership & Influence
SMg8	Lean Process & Six Sigma
SMg9	Manager Management
SMg10	Middle Manager
SMg11	Office Politics for Managers

SMg12	Performance Management
SMg13	Supervising Others
SMg14	Virtual Team Building & Management

## Workplace Essentials Courses

Code	Course Title
WE1	Appreciative Inquiry
WE2	Business Acumen
WE3	Business Ethics
WE4	Business Etiquette
WE5	Change Management
WE6	Civility in the Workplace
WE7	Conflict Resolution
WE8	Customer Service
WE9	Delivering Constructive Criticism
WE10	Developing Corporate Behavior
WE11	Handling a Difficult Customer
WE12	Risk Assessment & Management
WE13	Safety in the Workplace
WE14	Team Building for Managers
WE15	Teamwork & Teambuilding

